



The View

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President's Message

I am very proud to announce that the first annual FWAHU Medicare Vendor Day took place at our October meeting. We had Sponsors and Vendors representing Medicare Advantage and Medicare Supplement carriers, General Agencies, and FMO's, along with 3 CE programs throughout the day. The day was a huge success with well over 130 participants and a lot of excellent information on Medicare options that will impact health insurance producers; group benefits producers and individual medical producers in the coming year. We offered CE presentations by Mike Smith, of The Brokerage, Inc., Eric Johnson of Agent Allies, and Clifton Stubbs of BenefitMall, along with Kasey Buckner of Granite Benefits, speaking about the NAHU Senior Issues and Medicare Advisory Panel. I would like to personally thank these FWAHU members for volunteering their time and effort to our chapter. FWAHU signed up 7 new members during the event, with several more "hot prospects" in the pipeline for membership.

Special kudos to Amanda Leveridge, our Programs and Education Chair, who did a phenomenal job in planning the Medicare Day event, securing sponsors and vendors, as well as publicizing the event to gain maximum attendance. Thank you for all of your hard work, Amanda!

Our November meeting will be a CE Day featuring FWAHU member, Ouida Peterson. Ouida will be presenting her unique versions of COBRA/HIPAA, Rebating and Ethics during our CE Day on November 13th. This will be a great meeting to bring clients, especially the 1 hour rebating program during lunch.

- 9:30 am 38192C – Ethics, The NAHU Way (2 Hours)
- 12:00 noon 50682C – I am a Helpful Agent; Maybe Too Helpful! (1 Hour lunch)
- 1:30 pm 32307C – The Three Cs-COBRA, Continuation and Conversion (2 Hours)

I want to stress the importance of registering through the FWAHU website (www.fwahu.org) for our monthly meetings. Our host location, Rolling Hills Country Club, uses the number of registrations submitted to estimate the quantity of food our group will require. Please help us by using the link to registration that included in the monthly luncheon announcement email. You can also register from the website using the link on the homepage or going to "Upcoming Events" and choosing the "Registration" link beside the Monthly Luncheon.

Finally, FWAHU has moved our meeting location to Rolling Hills Country Club in Arlington, TX. Rolling Hills offers a very large and scenic setting for our functions, overlooking the golf course. The map to Rolling Hills is available on the FWAHU website. We are very excited about this move and we invite everyone to attend a monthly luncheon at the new facility.

Thank you!
 Kelly Dills
 President
 Fort Worth AHU



FWAHU welcomes the following new members:

- Daniel Riddle**
- Bonnie Washburn**
- Thomas Rutledge**
- Roy Cooper**
- Josie Holdridge**
- Brian Sutherland**
- Robert Cowan**

Visit our website
www.fwahu.org

MISSION STATEMENT

The Fort Worth Association of Health Underwriters exists to inform and protect the consumer through the professional growth of its members.

****REMINDER****



Who: Ft. Worth Association of Health Underwriters

What: Monthly Association Member Meetings

Where: Rolling Hills Country Club
401 E. Lamar Blvd., Arlington, TX
817-274-1072



Please join us for a special CE credit event
featuring Ouida Peterson
(5 hour of CE credits)
November 13th, 9am to 4pm
Rolling Hills Country Club

The following courses will be provided:

9:30 am ETHICS - The NAHU Way- (2 hours)

Unless you are grandfathered, the Department of Insurance requires every licensed agent to have two hours of ETHICS continuing education every license renewal. Attending this class will meet that requirement AND, you will gain some very helpful information regarding our industry and agent requirements.

12:00 I Am A Helpful Agent - Maybe TOO Helpful- Luncheon Program (1 hour)

Yes, your clients rely on you to help them through the maze we call insurance but, sometimes being too helpful can get you in trouble - do you answer your clients, COBRA, HIPAA or 125 questions? With NO E&O protection, you better be careful.

The Department of Insurance has a new view of "rebating" - you want to be sure you aren't innocently doing something that might jeopardize your insurance license! This seminar will discuss the new agent issues of the day - what you can and can't do.

1:30 pm The Three Cs-COBRA, Continuation and Conversion - (2 hours)

Texas State Continuation and Texas Dependent Continuation are probably two of the most little known laws in the Texas employee benefit world. This seminar will discuss who must provide these continuation rights and when the 6 month Texas State Continuation is "stacked" on top of the 18 months of Federal COBRA. The seminar also compares the details of the three programs side by side - Federal COBRA, Texas State Continuation, Texas Dependent Continuation - and, does your plan have a conversion option? Look again - it probably hasn't been there for a long time—and yet, does the COBRA notice still talk about conversion - can you say totally self-insured - paying claims yourself!

All courses provided by TAHU provider #0426

Please see www.fwahu.org for RSVP, location and more information on event participation.

The all day event will include an Italian buffet lunch and all CE courses for \$80.00 for brokers.

Brokers, please bring your clients along for this event for half price (\$40.00).

Luncheon and luncheon CE course only is \$20.00 for members who RSVP via the FWAHU website.



We will be accepting food donations to support the efforts of the Tarrant Area Food Bank during this holiday season.

Help us by donating non-perishable food items. Please bring your items to the November 13th meeting.

Tarrant Area Food Bank help feed children, senior citizens, abuse victims, low-wage workers and others in need all year long. Together we can help make a big difference in many lives!

Thank you!!!



Title Sponsor Aetna Medicare hosted a booth and donated giveaway items for attendees



Attendees at the First Annual FWAHU Medicare Vendor Day



FWAHU WANTS YOU!

We're at war, and we have an all-volunteer army

ENLIST TODAY!

The threat of a single-payer health care system here in the United States has never been so great. Join FWAHU and help us fight to keep America's health care system private. We're all in this together.

To join, go to www.fwahu.org and click on Membership.


Jim Helvey
Photographer

**2828 Donnybrook Drive
Burleson, Texas 76028
817-268-2688**



Jim Helvey, a Certified Professional Photographer recognized by the Professional Photographers of America, makes every effort to provide you with the most photographs and best services for your money. Specializing in Senior portraits, Family portraits, Professional portraits, and Weddings, Helvey Photography serves all of DFW.

Jim has been an active member of FWAHU since 1989 and is our association's official photographer.



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To find a health insurance professional in your community go to www.nahu.org.



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